



#### TEAM NOTES

WEEK OF: 11/12

#### SALES:

- Pink report in hand, Yellow report in November, White by end of the year
- Continuing to follow up with prospects in our database, encouraging serious buyers to join the Priority List by prequalifying with our lender.
- Lender (Synergy One) beginning prequal process with select prospects.

#### PROJECT APPROVAL

Phase	FNMA	FHA	VA
1			
2			
3			
4			

#### SALES SUMMARY

Phase	Released	Available	Reserved	Sold	Future	Closed
1						
2						
3						
4						
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Lot Status

Lot	Phase	Plan	Status	Buyer	Est COE	Lender	Rate Lock	Notes
1	1	1						
2	1	3						
3	1	2						
4	1	3						
5	1	1						
6	1	8						
7	1	6						
8	1	6						
9	1	8						
10	2	4						
11	2	5						
12	2	6						
13	2	8						
14	2	8						
15	2	6						
16	2	7						
17	2	5						
18	2	4						
19	3	8						
20	3	6						
21	3	7						
22	3	6						
23	3	8						
24	3	8						
25	3	6						
26	3	7						
27	3	6						
28	3	8						
29	4	4						
30	4	5						
31	4	7						
32	4	7						
33	4	6						
34	4	8						
35	4	8						
36	4	6						
37	4	7						
38	4	7						
39	4	6						
40	4	8						

## **MARKETING:**

- Digital Media
  - G3 team members shared the newly launched website on their social media accounts this past week. We continue to receive positive feedback and have seen an uptick in interest list submissions on this new platform.
  - Had a call with Zillow Group last week to discuss pricing and advertising opportunities through Zillow and Trulia.
    - Meeting with sales to discuss our online strategy this week.
- Signage
  - Phase 3 signage designs received. Pending quotes from Fusion and MSI.



- Pre-plots
  - Had a preliminary pre-plot package review meeting with Interior Logic Group this past week.
  - Should receive final package pricing this week.
- Temp Trailer Sales Office
  - Trailer drop date to be rescheduled. Meeting with construction to determine the optimal drop date based on job site readiness.
- Interest List
  - We have 157 people subscribed to the Gardena Place interest list; 13 registrants are new as of this past week

## **CONSTRUCTION:**

### **Site Updates:**

- **Demo:** Complete
- **Grading:** The mountain is moved and working on building 8. Machine was down Thursday & Friday, had to be serviced...
- **Sewer:** Onsite sewer mainline and manholes are complete. Working on alleys and laterals this week. All that will be left is the offsite tie-in and manhole.
- **Storm:** Storm drain mainline is wrapping up and manholes are being poured and set this week. All that will be left is to set the Filterra boxes when they are (4 weeks) and the offsite tie-in.
- **Water:** Still need GSW plan approval. Will be harassing C&V all week to get this resolved.
- **Walls:** Northern wall is poured and we have begun setting block. The south wall will start digging this week after the storm drain guys get out of the way.
- **Dry Utilities:** SCE approved our application design and are preparing for official Final Design approval. Looks like we will beat our 12/3 goal. Contractor in place and should be able to start right after the water system install.
- **Energize Date:** 24+/- days after SCE inspector release.
- **Streets:** Contract in place, schedule to follow at a later date.
- **Site Lights:** Contract in place, schedule to follow at a later date.
- **Site Landscape:** Contract in place, schedule to follow at a later date.

### **Building Updates:**

- Building permits pulled for the first 4 buildings!
- Building 1 passed ground plumbing Friday. Building 2 is set for Tuesday. Building 3&4 shooting for Friday inspection.
- Foundation guys back on site tomorrow to begin backfill and prepping slabs. It looks like we are pouring the week of the 26<sup>th</sup>.
- Electrical sweeps start going in on Wednesday.
- Solar plans were delivered and being submitted Tuesday when the city is open.
- Truss calcs were submitted to our structural engineer for review. He had a few corrections and then they will be ready to submit to the city as well.
- Fire Sprinkler and Monitoring plans are still with LA County Fire, FSS is working on corrections still.

**Contract Status:**

	Contract Sent	Contract Executed	Notes	Company
Demo	X	X		Coast Grading
Rough Grading	X	X		Coast Grading
Wet Utilities	X	X		Becker Pipeline
Perimeter Wall	X	X		DM Masonry
Dry Utilities				Becker Pipeline
Flatwork/Streets	X	X		West Coast
Finish Grading	X	X		Coast Grading
Landscaping	X	X		LDI
Site Lights	X	X		Horizon
Survey	X	X		C&V
Soils	X	X		Albus-Keefe
Foundation	X	X		Century West
Framing	X	X		Silverado
Termite	X	X		Protreat
Windows	X	X		Green World
Fire Sprinkler/Monitor	X	X		FSS
Electrical	X	X		Seisun
Plumbing	X	X		GT Plumbing
Low Voltage	X	X		Seisun
HVAC	X	X		Ambiance
Sheet Metal	X	X		PetersenDean
Deck Coating	X	X		WICR
Roofing/Solar	X	X		PetersenDean
Drywall	X			New Gen
Insulation	X	X		CM
Stucco	X	X		Details Inc.
Finish Carpentry	X	X		ValTrim
Stairs	X	X		HCI Railings
Paint	X			New Gen
Firestopping	X	X		CM Firestop
Cabinets	X	X		Arcadia Cabinet
Garage Doors	X	X		Contractor's Choice
Mirrors	X	X		Homesite
Showers	X	X		Homesite
Appliances	X	X		Samsung
Ornamental iron	X			R&R Fabrication
Cleans	X	X		Pristine
Address Signage	X			Fusion





*Sewer manhole stacked 1*



*Ground plumbing installed building 1*





*Ground plumbing installed building 2*





*Walls going!*





*Walls going!*





*Storm drain manhole being prepped*