



TEAM NOTES

WEEK OF: 10/29

SALES:

- Pink report in hand, Yellow report in November, White by end of the year
- Strategic sales and marketing meeting took place on 10/29 to strategize for November pre-sale
- Mary (VP of Sales) to begin calling interest list prospects this week
- Lender (Synergy One) beginning prequal process with select prospects

PROJECT APPROVAL

Phase	FNMA	FHA	VA
1			
2			
3			
4			

SALES SUMMARY

Phase	Released	Available	Reserved	Sold	Future	Closed
1						
2						
3						
4						
Total	0	0	0	0	0	0

Lot Status

Lot	Phase	Plan	Status	Buyer	Est COE	Lender	Rate Lock	Notes
1	1	1						
2	1	3						
3	1	2						
4	1	3						
5	1	1						
6	1	8						
7	1	6						
8	1	6						
9	1	8						
10	2	4						
11	2	5						
12	2	6						
13	2	8						
14	2	8						
15	2	6						
16	2	7						
17	2	5						
18	2	4						
19	3	8						
20	3	6						
21	3	7						
22	3	6						
23	3	8						
24	3	8						
25	3	6						
26	3	7						
27	3	6						
28	3	8						
29	4	4						
30	4	5						
31	4	7						
32	4	7						
33	4	6						
34	4	8						
35	4	8						
36	4	6						
37	4	7						
38	4	7						
39	4	6						
40	4	8						

MARKETING:

- Signage
 - Permanent screen-printed flags being installed this week.
 - Sales trailer signage ordered
 - Our signage company has identified an off-site signage location on Van Ness and Artesia. Working with the owner to secure the details on a possible ground lease.



**lot location*

- Temp Trailer Sales Office
 - Trailer scheduled to drop on 11/15. Installation will take place the following week, with a tentative opening date set for Monday 11/26
- Website
 - Scheduled to launch this week
- Social Media
 - Instagram post showing a few G3 team members in branded hats ran Monday 10/29
- Interest List
 - We have 106 people subscribed to the Gardena Place interest list; 17 registrants are new as of this past week



CONSTRUCTION:

Site Updates:

- **Demo:** Complete
- **Grading:** Pads 1-7 certified. We found a home for the extra soil and will begin handling that this week as well as completing building 8. Look to have building 8 OX completed by next week.
- **Sewer:** Sewer revisions have been made and the mainline was staked today. All equipment has been mobilized and we are ready to begin.
- **Storm:** Set to follow sewer.
- **Water:** C&V working with GSW to approve plans. Set to follow storm drain install.
- **Walls:** Northern wall is 50% trenched and all steel work will be ready for footing inspection mid week.
- **Dry Utilities:** SCE final design being pushed for approval 12/3. Contractor in place and should be able to start right after the water system install.
- **Energize Date:** 24+/- days after SCE inspector release.
- **Streets:** Contract in place, schedule to follow at a later date.
- **Site Lights:** Contract in place, schedule to follow at a later date.
- **Site Landscape:** Contract in place, schedule to follow at a later date.

Building Updates:

- All building permit fees are prepared and ready to be paid this week so we can pull the first 4 buildings.
- Sewer tie in revision was resubmitted to LA County Sanitation on Friday 10/26, once approved Gardena Public Works will be able to release our plans. We need this prior to going vertical.
- LA County fire has now approved our plans and is working on all the necessary paperwork for the building department. We are scheduled to pick everything up from LACF on Tuesday 10/29.
- Buildings 1-4 are staked and confirmed to trench on Tuesday 10/29. Plumber is scheduled for 10/30 and confirmed.
- Our framer has finally signed their contract and will have building hardware layouts complete by 10/29.

Contract Status:

	Contract Sent	Contract Executed	Notes	Company
Demo	X	X		Coast Grading
Rough Grading	X	X		Coast Grading
Wet Utilities	X	X		Becker Pipeline
Perimeter Wall	X	X		DM Masonry
Dry Utilities				Becker Pipeline
Flatwork/Streets	X	X		West Coast
Finish Grading	X	X		Coast Grading
Landscaping	X	X		LDI
Site Lights	X	X		Horizon
Survey	X	X		C&V
Soils	X	X		Albus-Keefe
Foundation	X	X		Century West
Framing	X	X	YAY!	Silverado
Termite	X	X		Protreat
Windows	X	X		Green World
Fire Sprinkler/Monitor	X	X		FSS
Electrical	X	X		Seisun
Plumbing	X	X		GT Plumbing
Low Voltage	X	X		Seisun
HVAC	X	X		Ambiance
Sheet Metal	X	X		PetersenDean
Deck Coating	X	X		WICR
Roofing/Solar	X	X		PetersenDean
Drywall	X			New Gen
Insulation	X			CM
Stucco	X			Details Inc.
Finish Carpentry	X	X		ValTrim
Stairs	X	X		HCI Railings
Paint	X			New Gen
Firestopping	X			CM Firestop
Cabinets	X			Arcadia Cabinet
Garage Doors	X			Contractor's Choice
Mirrors	X	X		Homesite
Showers	X	X		Homesite
Appliances	X	X		Samsung
Ornamental iron	X			R&R Fabrication
Cleans	X	X		Pristine
Address Signage	X		Corrections made	Fusion



Wall footings started



Excavator mobilized for sewer